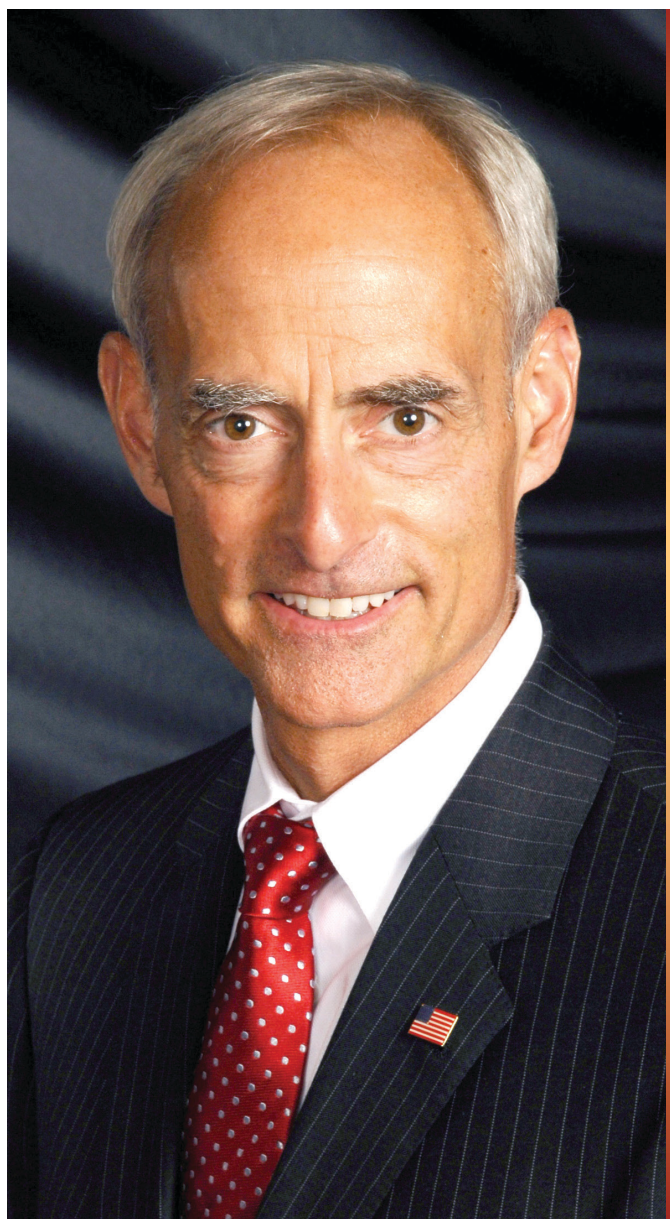


2018 MINNESOTA ICON HONORS CELEBRATING LEADERS OVER 60



Ronald Schutz

Robins Kaplan LLP attorney Ronald Schutz finished his seventh marathon in April and plans to hike to Mount Everest Base Camp in March. These impressive feats look even more so considering Schutz survived a rare form of cancer two years ago.

He was diagnosed with "hairy cell leukemia," involving the excess production of white cells by a patient's bone marrow. "I've been reluctant to tell people about my cancer, but I've been letting people know because it can be an inspiration for some people," he said. "Just because you've been diagnosed doesn't mean you can't beat it. I did."

Schutz has had a storied career as an attorney. In 1995 he and another partner won a \$110 million judgment for Fonar Corp., a digital imaging company that had brought charges of patent infringement against GE. Chosen to lead Robins Kaplan's intellectual property litigation group in 1996, he and other lawyers in his group went on to

win nine cases each worth more than \$100 million. He also manages the firm's New York office.

Schutz started his law career paying back an ROTC scholarship by serving as an attorney for the United States Army's JAG Corps, where he tried 20 courts-martial and won a murder acquittal.

What do you think was the turning point to success in your career?

From a purely professional standpoint, the Fonar case changed my career because it came at an age, 39, when I was coming into my own. And it saved the company.

What's the best advice you have for someone following in your footsteps?

You should have some level of humility. The best definition I've heard of humility is, it's not thinking less of yourself, it's thinking less about yourself. I've never been shy of self-promotion, but I've tried to bring others along with me and share the credit.

—Frank Jossi